

# Century 21 Buyer Expectation & Discovery Sheet

Name: \_\_\_\_\_ Phone: \_\_\_\_\_ E-Mail: \_\_\_\_\_

Address: \_\_\_\_\_

Do you wish to be contacted by  Phone  Fax  E-Mail

Area of geographic interest: \_\_\_\_\_

Price range of interest: \_\_\_\_\_ - \_\_\_\_\_

Do you need mortgage assistance?  Yes  No

Necessary features: \_\_\_\_\_

Features you would reject: \_\_\_\_\_

Time frame for purchase: \_\_\_\_\_

Do you have a property to sell first?  Yes  No

Are you working with any other Agent?  Yes  No

Do you like to do some of the research yourself (Internet, magazines, etc)  Yes  No

Do you have your eyes on any available properties right now?  Yes  No

If yes, which one? \_\_\_\_\_

How many hours a week would you like to commit to finding your purchase: \_\_\_\_\_

*My commitment to each qualified buyer is to find the best home, for the best price with the least amount of stress. I look forward to being your business partner in this endeavor.*

